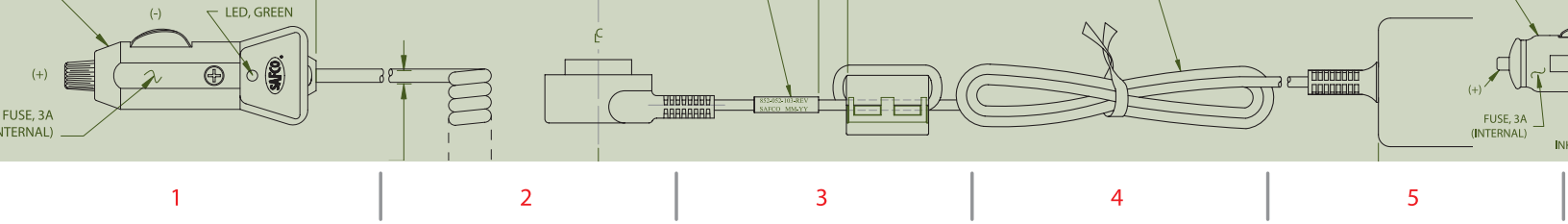


The difference lies inside



The SAFCO Story

SAFCO is a technology leader in the design and manufacturing of low voltage, DC power supplies, electronic interfaces for wireless phone accessories, cord sets, coiled cords, chargers and converters.

Our local and international manufacturing capabilities allow us to design, prototype, test, and produce cost-effective solutions that meet your product's performance objectives.

We apply over 50 years of experience in the low voltage industry to design customized solutions that meet the specifications of our OEM customers. Our capabilities go well beyond the basic manufacturing of your product to include:

- Application and design engineering
- Rapid prototyping
- Product documentation
- Troubleshooting
- Qualification and evaluation testing
- International product sourcing
- JIT inventory management



Our Customers

SAFCO customers rely on our expert application engineering support, foreign sourcing experience, and superior customer service to solve their products' unique challenges. Understanding customer objectives and developing creative, yet cost-effective, power solutions has enabled us to build strong partnerships. We take pride in developing long-term customer relationships, many of which have been in place for as long as 25 years.

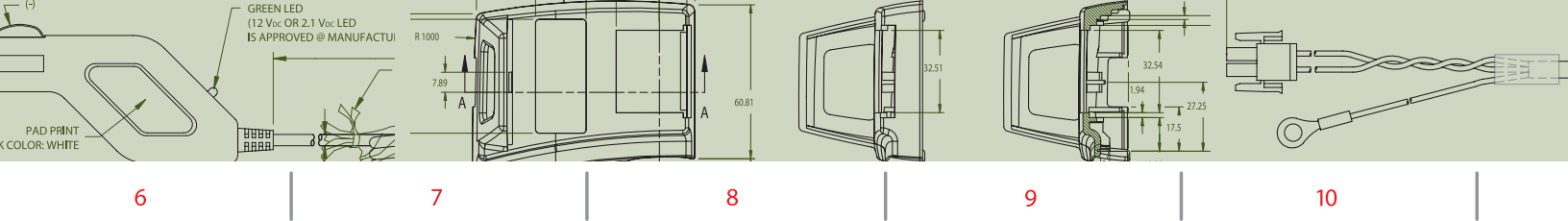
SAFCO's OEM product knowledge extends across a wide range of specialized industries:

- Automotive accessories
- Medical equipment
- Computers
- Emergency and safety lighting
- Electrical test equipment
- Satellite positioning (GPS)
- Wireless accessories
- Surveying equipment

Our People

The people at SAFCO share our customers' commitment to creating quality products through superior design and the use of quality components. In addition, many of our employees have worked in OEM settings and can relate firsthand to the engineering issues you face. SAFCO's highly experienced team will offer new ideas that can effectively address the low voltage power needs of your products. Our design ingenuity is reflected by over 25 U.S. patents.





Our Capabilities

Engineering

Customers draw upon SAFCO's application engineering expertise to solve difficult electromechanical problems. Our extensive engineering and industry experience allow us to truly understand a product's electrical and mechanical issues and design an adapter or cord that effectively conditions, regulates, and transfers power.

Foreign Sourcing

Today's manufacturers need to draw upon a variety of resources to remain competitive. To meet aggressive engineering and production commitments, SAFCO began foreign sourcing over 15 years ago. Our established alliances with production facilities in China, Taiwan, Korea, Mexico, and the Philippines, combined with our own local manufacturing capabilities, offer our customers the ultimate flexibility in lead times, volumes, and pricing.



The SAFCO Difference Lies Inside

Customized design and quality components drive the superior performance of SAFCO products. Not all power cords and cigarette lighter adapters can make this claim. There are substantial differences between generic power cords and the higher quality and more durable power solutions provided by SAFCO:

SAFCO POWER SOLUTIONS	GENERIC POWER SOLUTIONS	POTENTIAL RISK
Tailored to product's specific requirements	Designed for a broad range of product requirements	<i>End product may fail prematurely</i>
Meets amperage requirement of product; uses proper insulation materials for application	Designed for multiple product configurations	<i>Product may not handle correct amount of amperage or could overheat due to improper insulation</i>
Cigarette lighter adapter is properly rated for usage and is designed to fit securely in all receptacle sizes on the market	Plug can be loose in socket due to generic design	<i>Compromised connection; potential damage to internal lighter, lances and bimetal</i>
In coiled cord environment, wire and jacketing are tailored to a product's unique operating specifications	Wire and jacketing designed for multiple product configurations	<i>Coils may not retract or extend properly, stressing device connections and disrupting power</i>



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F **The Value in SAFCO Support**

Product Development

SAFCO views design as a critical path to market advantage. We work in tandem with our customers to proactively identify and address technical details during the product development process so production stays on track, on schedule, and within budget.

E **Manufacturing and Supplier Services**

We offer cost-efficient manufacturing, warehousing, distribution, and KanBan inventory management services. In addition, our international sourcing capabilities allow us to offer competitive pricing and response times at volumes that are often lower than the minimum requirements of importers or direct merchants.

D **Customer Service**

SAFCO believes all customers should receive outstanding service, regardless of the size of their orders. Our customer service representatives work side-by-side with OEMs to understand their specific needs, so we can effectively address their issues and deliver product on time.

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Exploring how to effectively power your product?

Call us today at (847) 677-3204 or visit our Web site at www.safco1.com

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Case Study

SAFCO creates successful power solution for GPS product

A multi-billion dollar global navigation manufacturer was experiencing multiple problems with the cigarette lighter adapter for their global positioning

system (GPS) when they came to SAFCO. The improper design and fit of the generic adapter disrupted the continuous supply of power, causing the GPS system to reset. This required the end user to reprogram the navigation device each time the power failed.

The manufacturer turned to SAFCO realizing that we could design a highly-reliable cigarette lighter adapter that transfers and controls power while

recharging the unit. SAFCO's solution included an autoswitch that senses when the vehicle is on or off. This ensures that power is provided to the GPS

unit only when the vehicle is running. In addition, a custom circuit was created to power and charge a NiMH battery pack. This tailored power system was combined with a custom plastic housing to exactly meet the demands



of the GPS unit. Product performance would never be compromised with this new power system.

www.SAFCO1.com

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